

COUNCIL WORK SESSION

Tuesday, February 24, 2015 6:30 p.m. Coon Rapids City Center Conference Room 1

Call to Order

Pursuant to Minnesota Statute 13D.04, subd. 2, the City Council will meet in work session to discuss the following:

- 1. Discussion on Feasibility Report for Bunker Hills Clubhouse Bar Expansion and New Golfers Bar & Grill
- 2. Discussion on HOPE 4 Youth Music Festival at Boulevard Park

Other Business

<u>Adjourn</u>



City Council Work Session 1.

Meeting Date: 02/24/2015

Subject: Discussion on Feasibility Report for Bunker Hills Clubhouse Bar Expansion and New Golfers

Bar & Grill

Submitted For: Steve Gatlin, City Manager From: Cher Ridout, Admin Secretary II

INTRODUCTION

City Council recently authorized preparation of a preliminary feasibility study for expansion of the Bunker Hills Clubhouse bar and a new golfer's bar & grill to be located on a portion of the current golfer patio area. Partners & Sirny have completed plans for the feasibility study and cost estimates have been prepared. Consideration of the feasibility report is appropriate at this time.

DISCUSSION

DISCUSSION

Council has authorized preparation of a feasibility study to address several deficiencies in the current Bunker Hills Clubhouse. Staff feels the bar is too small and should be expanded. In addition, staff believes it is appropriate to have a separate bar area for golfers with less expensive food and beverage offerings. This would provide golfers their own space away from the dining area. A plan sheet showing the proposed locations of the expanded bar area and golfer's bar and grill is attached.

A more detailed description of each of the projects follows:

Bar Expansion

The bar expansion involves adding 66 seats to the bar by eliminating the existing golfer lounge area, pull tab ticket sales area and the space formally used for the ATM and vending machines. This project also includes removal of the wall between the large conference room and restaurant and installing doors in the opening. This will allow the seating capacity in this area to increase by six and could still accommodate larger meetings up to 24 people.

The total estimated cost for the expansion of the bar area is \$273,000 which includes all construction, necessary furniture, art and AV equipment.

New Golfer Patio Bar & Grill

In order to provide a separate space for golfers, it is proposed to construct a new golfer's bar & grill on a portion of the existing patio adjacent to the simulator lounge and pro shop. This space would provide seating for up to 89 people and would provide an area for golfers to have breakfast, lunch and dinner without having to go into the dining room. Also, Morrissey Hospitality Group contemplates less expensive prices for alcohol in this location to accommodate golfers.

The total estimated cost for a new golfer patio bar & grill is \$320,000. This figure includes construction, furniture, art and other equipment.

Morrissey Hospitality Group has projected revenues due to the increased capacity and flexibility of these spaces. These numbers are shown on the attached spreadsheet. For the main dining area and bar, the increase in revenue is

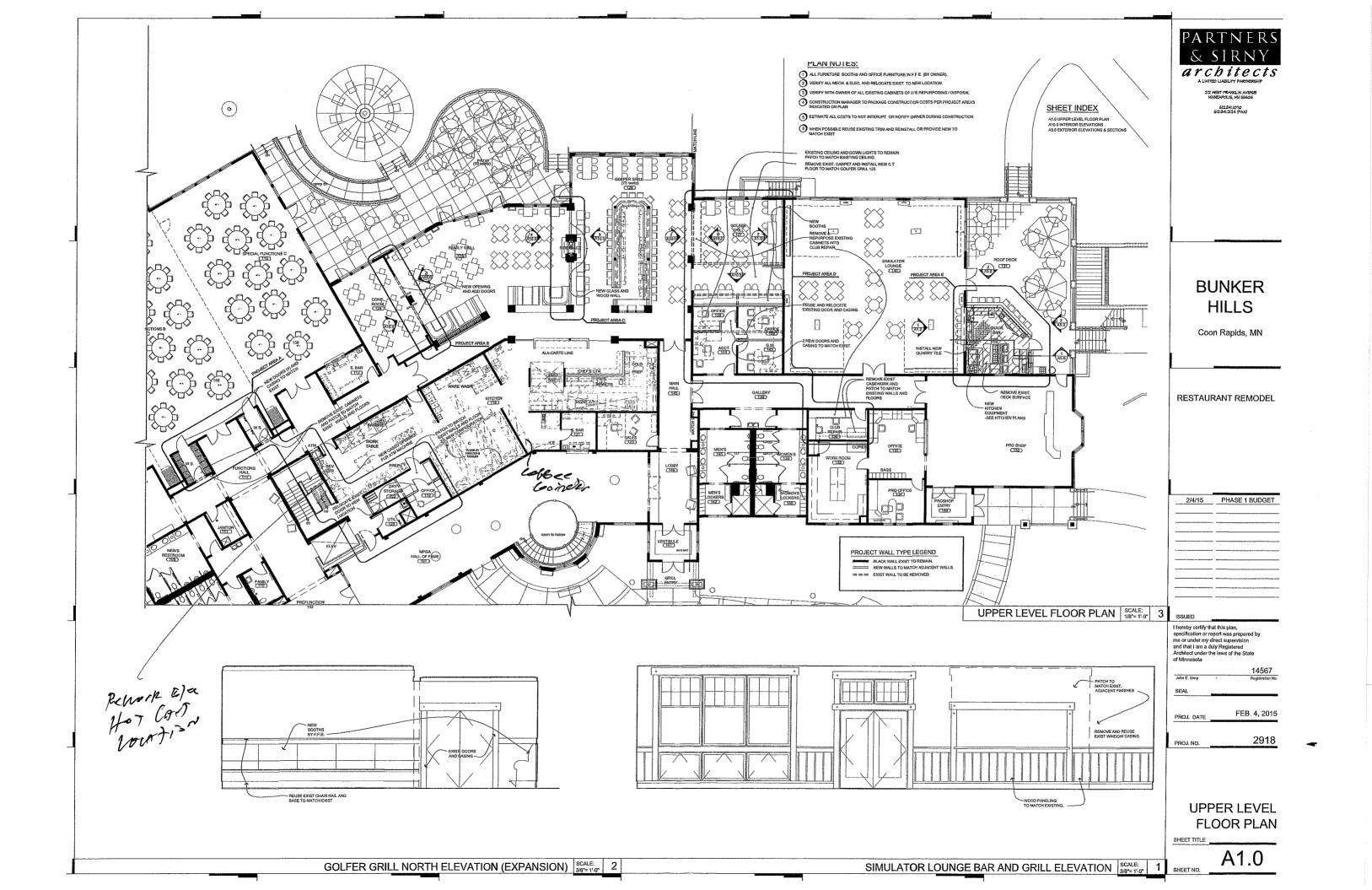
projected to be \$246,000. For the addition of the new golfers bar & grill, additional revenue is projected to be \$222,000. Morrissey Hospitality Group assumes ten percent of that will be net income of \$24,600 and \$22,200 respectively. The net income is before depreciation and financing costs. Without considering these fixed costs, the additions would pay for themselves in 11 to 14 years.

Representatives from the Morrissey Hospitality Group will be attending the work session and will be available to explain calculations in greater detail.

RECOMMENDATION

Staff seeks direction from the City Council as to how to proceed with this item. We have not explored in detail how the improvements would be financed but they could be financed from several sources including bonds or an internal loan.

	Attachments	
	Attachments	
Clubhouse Plan		
Golf Pro Forma		



	20: Acti To D	ıal	2015 Budget Revised		2016 Proforma		2017 Proforma		2018 Proforma		2019 Proforma		2020 Proforma
Operating Revenues: Sales, fees, and charges:													
Green Fees	\$ 1,40	9,002	\$ 1,612,000	\$	1,612,000	\$	1,628,120	\$	1,644,401	\$	1,660,845	\$	1,677,454
Simulator	Ç	1,369	80,000		82,400		84,872		87,418		90,041		92,742
Driving range		00,060	105,000		108,150		111,395		114,736		118,178		121,724
Restaurant Pro shop		92,322 99,413	235,000		235,000		235,000		235,000		235,000		235,000
Rentals:	20	19,413	255,000		255,000		255,000		255,000		255,000		255,000
Building	25	59,300	34,400		38,400		43,500		48,500		53,500		58,500
Carts	30	1,436	338,000		338,000		338,000		338,000		338,000		338,000
Estimated Income from restaurant			 200,000		250,000		300,000		300,000		300,000		300,000
Total sales, fees, and charges	2,66	52,902	2,604,400		2,663,950		2,740,887		2,768,056		2,795,564		2,823,419
Miscellaneous		7,440	8,500		8,500		8,500		8,500		8,500		8,500
Total Operating Revenues	2,67	70,342	 2,612,900		2,672,450		2,749,387		2,776,556		2,804,064		2,831,919
Operating Expanses													
Operating Expenses: Maintenance:													
Personal services		55,475	464,208		475,813		487,708		499,901		512,399		525,209
Other charges and services		39,160	80,300		82,709		85,190		87,746		90,378		93,089
Supplies Depreciation		00,331	299,750 233,978		308,743 233,978		318,005 233,978		327,545 233,978		337,371 233,978		347,492 233,978
Depreciation		7,272	 233,976		233,976		233,916	_	255,976	_	255,976		233,978
Total Maintenance Expenses	1,07	2,238	 1,078,236		1,101,243		1,124,882		1,149,170		1,174,126		1,199,768
Administration:													
Personal services		39,383	352,800		361,620		370,661		379,928		389,426		399,162
Other charges and services		06,223	475,000		489,250		503,928		519,046		534,617		550,656
Supplies Pro Shop cost of goods sold		27,914 34,013	19,500 160,000		20,085 160,000		20,688 160,000		21,309 160,000		21,948 160,000		22,606 160,000
Depreciation		53,088	460,206		460,206		460,206		460,206		460,206		460,206
Total Administration Expenses	1,37	0,621	1,467,506		1,491,161		1,515,482		1,540,488		1,566,198		1,592,630
Restaurant:													
Operating Expenses	48	85,837	247,000										
Total Operating Expenses	2,92	28,696	2,792,742	_	2,592,404	_	2,640,363	_	2,689,658	_	2,740,324	_	2,792,398
Operating Income (Loss)	(25	58,354)	(179,842)		80,046		109,023		86,898		63,740		39,521
Nonoperating Revenues (Expenses):													
Investment income		3,516	(2,601)		(1,748)		753		3,253		5,475		8.003
Intergovernmental income	(57,418	66,388		65,348		63,927		62,266		60,491		58,530
Gain (Loss) on disposal of assets		5,700	68,800										
Bad Debt Expense Interest and fiscal charges		21,249) (3,620)	(218,039)		(214,710)		(207,092)		(198,223)		(189,470)		(180,802)
Total Nonoperating Revenues (Expenses)	·	58,235)	 (85,452)		(151,110)	_	(142,412)	_	(132,704)		(123,504)		(114,269)
		6,589)	 (265,294)	_		_	(33,389)	_	(45,806)	_			
Change in net position					(71,064)						(59,764)		(74,748)
Net Position at Beginning of Year	8,03	35,312	 7,618,723	_	7,353,429	_	7,282,365	_	7,248,976		7,203,171		7,143,407
Net Position at End of Year	\$ 7,61	8,723	\$ 7,353,429	\$	7,282,365	\$	7,248,976	\$	7,203,171	\$	7,143,407	\$	7,068,659
Cash balance at end of the year	(15	55,534)	(193,923)		(40,842)		142,022		295,029		440,396		634,670
*** For Accounting purposes only	(-,,	(===;===)		(,)		,				110,210		,
Cash balance at beg year		1,643	(155,534)		(193,923)		(40,842)		142,022		295,029		440,396
+Revenues(less interest)		13,460	2,748,088		2,737,798		2,813,314		2,838,822		2,864,555		2,890,449
-Expenses +Depreciation		53,565) 80,360	(3,010,781) 694,184		(2,807,114)		(2,847,455) 694,184		(2,887,881) 694,184		(2,929,794)		(2,973,200) 694,184
-Capital Outlay		79,592)	(212,718)		694,184 (200,000)		(200,000)		(200,000)		694,184 (200,000)		(200,000)
Capital Outlay - Morrissey		54,819)	(212,710)		(200,000)		(200,000)		(200,000)		(200,000)		(200,000)
Morrissey Cash Pay Out		54,247)											
Feasibility Study			(7,500)										
-Prinicpal payment on Capital Lease	/45	22.200	(67,280)		(91,738)		(94,114)		(96,552)		(99,053)		(25,162)
-Prinicpal on Bonds & Internal Loans		72,290) 59,050)	(179,781) (191,322)		(178,301)		(183,817) 141,269		(198,820) 291,776		(190,000) 434,921		(200,000)
Cash balance at end year w/o interest Cash balance at end year with interest		55,534)	(191,322)		(39,094) (40,842)		141,269		291,776 295,029		434,921 440,396		626,667 634,670
•													
Average cash balance	(5	53,704) 1.50%	(173,428) 1.50%		(116,508) 1.50%		50,214 1.50%		216,899 1.50%		364,975 1.50%		533,531 1.50%
Estimated interest revenue		(806)	(2,601)		(1,748)		753		3,253		5,475		8,003



City Council Work Session 2.

Meeting Date: 02/24/2015

Subject: Discussion on HOPE 4 Youth Music Festival at Boulevard Park

Submitted For: Tim Himmer, Public Works Director **From:** Cher Ridout, Admin Secretary II

INTRODUCTION

HOPE 4 Youth is requesting City approval to hold a music festival at Boulevard Park to raise funds for their organization.

DISCUSSION

HOPE 4 Youth is a non-profit organization, helping high risk and homeless young people within Anoka County. In 2014, HOPE 4 Youth hosted a music festival at Sand Creek Park that raised \$60,000 for their organization. The organization coordinated and paid for services for security, police, sanitary facilities and cleanup. The City assisted in coordinating the event and provided some traffic control signage and barricades.

The organization is again planning their annual event and seeking assistance from the City. Sand Creek Park will not be available for this event with the proposed reconstruction of the park in 2015 and 2016. HOPE 4 Youth is requesting City consideration to hold the event at Boulevard Park adjacent to the Coon Rapids Ice Center.

HOPE 4 Youth is suggesting the one day event could be held on July 18, July 25, August 1, or August 8. Approximately 2,000 people attended the music festival which could create parking and traffic issues near Boulevard Park. The City does not own the overflow parking in this area. Permission would have to be obtained from area businesses like the Family Service Center Mall and Anoka Ramsey Community College. The organization anticipates this years attendance could be between 1,500 - 3000 people at any time during the 6 hour event.

Attached is a letter from Matthew Fischer, HOPE 4 Youth Event Chair, with more details about the event and their organization.

RECOMMENDATION

Staff is seeking direction from Council on how to proceed with this request for use of City facilities and assistance in coordinating the HOPE 4 Youth event.

Attachments

HOPE 4 Youth Letter



2665 4th Ave N, Suite 40 Anoka, MN 55303

763-323-2066 info@hope4youthmn.org

WWW.HOPE4YOUTHMN.ORG

TO: City of Coon Rapids

FR: Matt Fischer

DT: January 26, 2015

RE: HOPE 4 Youth & Rum River Music Fest

First, the HOPE 4 Youth team would like to thank the City of Coon Rapids and all affiliated vendors, contractors and residents for making the 2014 fundraiser and friend raiser, Rum River Music Fest, a success. Last year we held the inaugural event at Sand Creek Park on July 19th with the support and accommodation from the City of Coon Rapids. We were able to raise over \$60,000. More than 1,500 quests enjoyed three musical acts. Our proud partners The North Star Lions provided concessions.

As you know, HOPE 4 Youth is a 501c3 nonprofit serving youth experiencing homelessness in Anoka County. More than 450 young people age 23 and younger have come through the doors of the Drop-in Center currently located in Anoka, Minnesota. The organization has tremendous community support in the Anoka County area and many of its donors and supporters are Coon Rapids residents and businesses.

Our organization would once again like to host its annual fundraiser "Rum River Music Fest", in which 100% of the proceeds go to support at risk and homeless youth within Anoka County. This year we ask again for the city to support the music fest as we seek to host the event at Boulevard Park in Coon Rapids. We are flexible based on the city's wishes but the dates we are considering include these Saturday dates: July 18, July 25, August 1, or August 8th. Like last year, HOPE 4 Youth would be organizing and providing the following to ensure a safe and enjoyable event for those in attendance.

- Live music in the evening
- Concessions and Beer sponsored by the North Star Lions Club of Coon Rapids
- Temporary fencing suitable for the location
- Uniformed police presence as recommended by the Coon Rapids Police Department
- Sanitation facilities
- Parking coordination
- Volunteers to setup, run, and clean up after the event (150+)
- Marketing event and location with local radio, print, and web media
- Appropriate licensing and insurances



2665 4th Ave N, Suite 40 Anoka, MN 55303

763-323-2066 info@hope4youthmn.org

WWW.HOPE4YOUTHMN.ORG

We are anticipating attendance of 1,500 – 3,000 at various times during the 6-hour event. Our budget will exceed \$25,000 for this event.

From the City of Coon Rapids we would ask for guidance on event layout and coordination, barricades, cones, and irrigation markings.

This would once again be a great opportunity for the City of Coon Rapids to take the lead in helping an organization that helps our at risk youth as well as marketing Boulevard Park by bringing in an attraction that brings in guests from all parts of the Metro.

We appreciate your consideration and look forward to answering any questions or concerns.

Sincerely

Matthew Fischer HOPE 4 Youth Event Chair